

# **Employer Solutions**















## Our goal is to help you attract and retain top talent by helping your employees stay healthy, save for retirement, and afford their daily commute.

#### An extension of your team

Navia is a full-service, consumer-directed benefits provider dedicated to building employer relationships that last for decades. We function as an extension of your team by providing industry-leading service, communications, and technology designed to make your job easier and your employees happy.

#### Competitive benefit solutions

We serve 3,500+ employers across all 50 states. Navia offers a one-stop shop for benefit leaders, providing a full suite of consumer-directed health accounts (HSA, FSA, HRA, and wellness reimbursement), commuter benefits, COBRA administration, and benefits compliance services. No matter your health plan strategy, we have a solution.

#### 30 years of expertise

We offer 30 years of expertise at your fingertips. Get the answers you need, when you need them. Our dedicated service team is up-to-date on the latest benefits news and regulations. We are your partner, advocate, and guide, helping you create the best benefit solutions possible and giving you access to our vast knowledge bank.

#### Unparalleled service

100% Every employer has an implementation representative

10+ Navia's clients stay an average of 10+ years

Employers/participants wait less than 30 sec to talk with a live person

100% US-based, live customer support

98% of all issues are resolved on the first call

99%

99% of all calls answered on the first attempt



In a survey sent to 13K employers and 300K participants, Navia received an average score of 8 out of 10 for customer satisfaction, which is 2X higher than the industry average.

2019 annual NPS survey



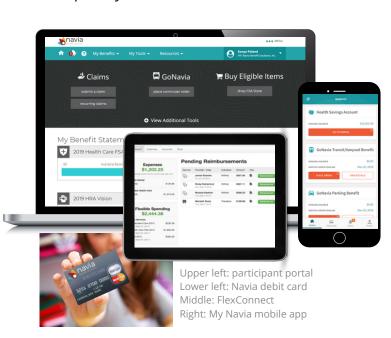
### Technology built by you, for you

Navia's proprietary technology is the result of listening to our clients and their employees. We have a dedicated customer feedback program that drives innovation and an in-house development team who ensures regular updates and seamless operations.

Every year, we invest in our technology to stay ahead of the market, while keeping our unwavering commitment to our people. You get the latest technology backed by great customer service.

#### **Employer tools**

- Navia's employer administration portal makes it easy to manage eligibility, process payroll contributions, review plan information, and much more.
- An online renewal portal allows you to renew, make changes, and add new plans quickly.
- Dynamic reporting allows you to customize data outputs and access the reports you need.





#### Participant tools

- Navia's participant portal makes it easy to manage account balances, submit/track claims, and find resources like eligible expense lists and tax savings calculators.
- Versatile, easy payment tools (the Navia debit card and MyNavia mobile app) provide the quickest fund distribution methods available, and are usable across multiple benefits.
- Navia FlexConnect enables automatic download and review of medical, dental, and vision claims for seamless reimbursements.

#### State-of-the-art service infrastructure

- Navia's workforce management system ensures reliable/consistent customer service.
- Navia's integrated help desk/ticketing technology enables prompt/responsive service.



#### **Future enhancements**

- Re-imagining our HSA platform with multiple banking options and enriched user experience.
- Expanding our healthcare and financial service partners.
- Re-designing the employer portal (intuitive, modern, flexible).
- Expanding integration with BenAdmin and HRIS systems.
- Adding new functionality to Navia's online plan setup and plan renewals hub.
- Expanding the uses and applications of Navia FlexConnect across all Navia consumer-directed health accounts.
- Adding analytics-driven communications and campaigns to maximize plan participation.







#### **Our customers**

"Great customer service and technology platform. They just continue to make improvements!"

-- HR Director at Apptio Software Company

"As a cutting-edge research center, we retain talent by offering the best benefits from the best provider. Navia stands out with their dedication to service excellence."

-- Jon Sheppard, Director of Compensation & Benefits, Fred Hutchinson Cancer Research Center

"This is one of the most well done, user-friendly benefits systems I have ever seen. The website interface is super easy to navigate, enrollment was a breeze, and the mobile app gives me all the information I need. I wish other benefit services were as well done as this."

-- Susan Stewart, Arlington Public Schools Participant

"We previously had vendors that were not responsive, unreliable, and poor communicators. I don't need to worry about any of that with Navia."

-- Kristine Karnath, US Director of Benefits, Moog, inc.

## Connect with us today

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One-stop shop for benefit services













